The Region’s Leading Exhibition Specializing in Boiler, Pressure Vessel, Pumps and Valves Technology

SMART PUMPS FOR BOILING BUSINESS SOLUTIONS

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www.boilex-asia.com
boilex-th@informa.com
+66 2 036 0500
www.pumpsandvalves-asia.com
pumpsandvalves-th@informa.com
www.pumpsandvalves-asia.com
The estimated growth rate of the Manufacturing Production Index (MPI) in 2019 is expected to increase in the range of 2.0 – 3.0%. Projects include the implementation of the East Economic Corridor Development Plan (EEC) – a critical infrastructure project of the EEC development plan. Some of the industries include the following…

**Oil and Gas**
Thailand’s oil & gas market contributes to the region’s oil production that stands at 5% of global production. Together Oil and Gas contribute the biggest proportion in both total energy consumption and production in the Kingdom.

**Food**
Production and exports in the food industry in 2019 are expected to expand further with products such as rice, tapioca flour, canned pineapple, chilled and frozen chicken, processed chicken, canned tuna and canned sardines.

**Construction**
In 2018, Thailand’s construction industry was valued at Bt1.3 trillion with growth of 6% expected throughout the medium term (2019-2022). The benefits of a positive outlook for M&E services include electrical, plumbing and HVAC systems, which make up 6-8%, 3-5% and 3-5% of the total construction market, respectively.

**Petrochemicals**
The demand for petrochemical products in the country is likely to grow by approximately 3.0 - 4.5%. It is expected that the export volume of Thai petrochemicals will rise by 3.0 - 4.0% and the export value will expand by approximately 10.0 - 15.0% in 2019.

**Refrigeration and Air-conditioning**
Energy demand in the cooling sector of Thailand is rising steadily and already refrigeration and air-conditioning (RAC) technologies use an estimated 50% of the electricity consumed in the Kingdom. It is projected that this demand will triple by 2030.

**Pulp, Paper and Print Materials**
Production of pulp, paper and document packaging in 2019 is expected to increase steadily. Consumers have increasingly turned to online shopping channels which will continue to grow, causing the paper packaging and conveying industry to expand accordingly.

The EEC and growth in key industries is now resulting in huge demand for Smart Pumps, Valves and Boiler technology. Businesses are seeking smart solutions in order to reduce the risks and costs associated with unplanned downtime, energy savings and an increase in equipment and maintenance-costs. This is an excellent business opportunity for manufacturers, distributors and system integrators of pumps, valves and boiler, all of whom are sure to benefit. It will also make BOILEX ASIA 2020 and PUMPS & VALVES ASIA 2020 must-exhibit events of the year!
This is the only specialized international exhibition that features the latest boilers & pumps and valves in Thailand. The show will be held from 11-13 June 2020 at BITEC, Bangkok.

The 2020 event provides manufacturers and distributors a unique opportunity to present their latest technology and innovations directly to target buyers across Thailand and ASEAN.

Truly a business opportunity you can’t afford to miss!

**WHY YOU MUST ‘EXHIBIT’**

- The only specialized International exhibition in Thailand featuring boilers, pumps and valves
- 27,000 quality trade visitors from local and overseas
- 1,000 pieces of technology from 1,200 top brands 35 countries
- Over 50 seminars and Workshops to keep track of the industrial sector’s market needs and development
- The most effective & efficient platform to present latest products & services and meet your customers & potential customers

**Co-located partnership in success!**

Boilex Asia and Pumps & Valves Asia 2020 will be held in conjunction with ASEAN Sustainable Energy Week (ASE) – ASEAN’s Largest International Exhibition and Conference on Renewable Energy, Energy Efficiency, Environmental and Electric Vehicle Technology. The event is a significant benefit to exhibitors in terms of expanding business profiles and trade visitor profiles for a greater variety of industries across Thailand and ASEAN.

With excellent feedback from the previous show, exhibitors were highly satisfied with the opportunities presented. The 2020 event is set to expand further, delivering more success and top business opportunities. Don’t miss out! Contact us today for immediate show space while it’s still available!
**EXHIBITORS’ VOICES**

**Mr. Peter Vandlik**  
Managing Director  
KSB Pumps Co., Ltd.

“Pumps and Valves Asia provides us with an excellent opportunity to display our latest pump and valve technology as well as our innovative products and services in the area of digitalization or mechanical seals. The exhibition also provides an attractive platform for KSB to meet existing and of course new potential clients.”

**Mr. Remko Vleesch Dubois**  
Chief Executive Officer  
SPP Pumps (Asia) Limited,  
A Kirloskar Group Company

“The 2019 show is a very impressive exhibition. I have personally brought something for my business and further business discussions will continue after the show.”

**Mr. Yuij Kido**  
President  
Miura Industries (Thailand) Co., Ltd.

“Boilex Asia is the most comprehensive exhibition of Boiler Technology and brings us many visitors who come from both local and overseas.”

**Mr. Ugur Ulubay**  
Managing Director Representative Office  
Thailand Business Development ASEAN  
Viessmann Werke GmbH & Co. KG

“We come here because this is the only specialized Boiler Show in Thailand and being present is a must. We will present our new boiler system and the most innovative smart boiler control system which will help Thailand achieve its 4.0 targets that many visitors have already expressed interest in and are looking for further information.”

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**BOILEX ASIA**

**Exhibitor Profile**

- **Pressure Vessel**: Heat-Exchanging Vessels, Separation Vessels, Storage Vessels, Reaction Vessels, various vlew Heat Exchangers, Railway Tanks.
- **Burner**: various kinds of Burning Installation (including Oil and Gas Fired Burners, Coal Water Slurry-Fired Burner and Pulverised-Coal Burners).
- **Safety Equipment**: Fire Extinguishing Substances, Compounds, Alarms/ Sounders, detectors-fire/ temperature/ smoke, self-contained detectors, fire & heat-resistant materials/ coatings/ constructions, fire-fighting tools & equipment

**Visitor Profile**

- **Building and Construction Users**: Building Engineering Companies, Real Estate
- **Developers, Architects, Construction Companies, Engineering Project Departments, Property Management Companies, Decoration and Renovation Companies, etc.**
- **Government**: Municipal Administration, Environmental Protection Bureau, Provincial and Municipal Production Safety Supervision & Management Institutions, Technical Supervision etc.
- **Business and Other Large Users**: Hotel, Resorts, Hospitals etc.
- **Agencies, Distributors, Wholesalers, Import and Export Companies for Boiler, Heat Pump and Related Equipment**

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**PUMPS & VALVES ASIA**

**Exhibitor Profile**

- **Pumps**: Chemical Pumps, Fire Pumps, Liquid Pumps, Sewage Pumps, Sludge Pumps, Stainless Steel Pumps, Vacuum Pumps, Water Pumps
- **Valves**: Control Valves, Oil and Gas Valves, Rotary Valves, Safety Valves, Solenoid Valves, Steam Traps, Vacuum Valves
- **Pipe**: Thermoplastic Pipes, PVC, CPVC, PP, PVD, HDPE, PE, Steel Pipeline
- **Fitting Hardware**: Tube and Fitting, Stainless, Rubber Flexible Tube
- **Actuators, Electric Actuators, Expansion Joints**
- **Fluid Metering Equipment, Flow Meters, Diaphragm Metering Pumps, Hydraulic Tools**
- **Hydraulic and Pneumatic Valves, Pneumatic Pumps**
- **Temperature and Pressure Gauges, Pressure Regulators/ Thermometers, Level Instruments**

**Visitor Profile**

- **Executives, Plant Managers, Procurement & Purchasing, Engineer & Technicians, R&D, Academics and those with abiding interest from**:
  - Agriculture
  - Air Condition & Refrigeration
  - Energy Utilities & Power Business
  - Automotive Parts, Components & Assembly
  - Food and Animal’s Feeds
  - Building & Construction
  - Iron, Steel & Machine Manufacturers.
  - Chemical, Cosmetic, Pharmaceutical & Medical
  - Petrochemical, Oil & Gas
  - Education Institutes
  - Plastic & Rubber
  - Electrical & Electronics
  - Printing & Packaging, Pulp & Paper
24,777
Quality Trade Visitors
from 52 Countries

3,344
Overseas Visitors

CLASSIFIED BY
JOB FUNCTION

Business Owner/ Executive / General Management / Consultant 33%
Engineer / Technician / Maintenance 25%
Sales & Marketing 19%
Purchasing 13%
Plant Manager / Production Control Manager 5%
Government Official / State Enterprise / Research / Laboratories / Academic 3%
Other 2%

CLASSIFIED BY
COMPANY’s MIAN INDUSTRY

Engineering / Consultant Services / Engineering Procurement Consultant (EPC) / Contractor / Sub-contracting 16%
Air-conditioning / Refrigeration / Electronic & Electrical 15%
Food & Agriculture Product 14%
 Petrochemical / Oil & Gas 13%
 Automobile Assemblers / Auto parts & Components 13%
 Power Plant / IPP / SPP / VSPP 10%
 Cosmetics / Chemical / Pharmaceutical & Medical 7%
 Pulp / Paper / Textile & Garment 5%
 Plastic & Rubber / Printing & Packaging 4%
 Government Official / State Enterprise 3%

CLASSIFIED BY
PRODUCTS OF INTEREST

Valves, Chemical Pumps/ Fire Pumps/ Liquid Pumps, Steam Boiler, Pipes / Joints 43%

Valves 13%
Chemical Pumps/ Fire Pumps/ Liquid Pumps 11%
Steam Boiler 10%
Pipes / Joints 9%
Instrumentation 8%

Hydraulic / Pneumatic / Air Compressor 7%
Heat Exchanger 7%
Safety Equipment 6%
Pressure Vessel 6%
Blower 6%
Economiser 5%
Fittings Hardware 5%
Welding Technology 5%
Other: Fluid Metering Testing Control, Burner, Smoke Purifying, Furniture / Leather & Footwear 2%

Some of TOP BRANDS participated at BOILEX Asia and PUMPS & VALVES Asia BRANDS’ from previous years
PARTICIPATION FEE

RAW SPACE
(Minimum 18 sqm.)
- USD 398 / sqm.
- THB 12,500 / sqm.

P AVILION
(Minimum 36 sqm.)
- USD 550 / sqm.

SHELL SCHEME
- USD 488 / sqm.
- THB 15,000 / sqm.
Corner charge for 9 sqm.
- USD 150 / sqm.
- THB 5,000 / sqm.

SHELL SCHEME includes:
- Fascia board 0.5 m. height with company name
- Needle punch carpet
- White panel system 2.5 m.
- 1 Lockable cabinet

PAVILION includes:
- 1 Table
- 3 Folding chairs
- 1 Socket point 5 Amp 220V
- 2 Units of 40w fluorescent lights
- 1 Waste basket

Remarks:
- Fee is subject to 7% Value Added Tax.
- Thai Baht fee is applicable to companies registered in the Kingdom of Thailand only.

China
Ms. Annie Ma
Beijing Ann’s International Exhibitions Co., Ltd.
Room 1101, Inspiring Space, No.25, Ganyiwayu Nani, Chaoxian District Beijing, China 100123
Tel : +86-10-6526 2861
Fax : +86-10-6538 0018
E-mail : info@annexhibition.com
www.annexhibition.com

China
Mr. Daniel Liu
Beijing DBS Trading & International Fairs Co., Ltd.
8668, QiLingJinGe Business Building, No.149 SongJiaZhuang, Fengtai District, Beijing, P.R.China 100078
Tel :  +86-10-5289 9275
Fax : +86-10-6818 1725
Email : dbschina@163.com

China
Mr. Hogun Cha
UBM Korea Corporation
8F Woodo Bldg, 214, Mangu-ro,Jungrang-gu, Seoul, 02121, R.O.Korea
Tel : +82 2 6715-5400 (direct 5410)
Fax : +82 2 432 5885
E-mail : Hogun.cha@ubm.com
www.ubmkorea.com

Japan
Mr. Yasumasa Miyazaki
UBM Japan Co., Ltd
Kanda 91 Bldg., 2nd Floor 1-8-3 Kaji-cho, Chiyoda-Ku Tokyo 101-0044 Japan
Tel : +81 3 5236 1034
Fax : +81 3 5236 1018
E-mail : yasumasa.miyazaki@ubm.com
www.ubmjapan.com

Switzerland
Mr. Urs Heutschi
Swissenviro GmbH
Kernpitalstrasse 56, 8308 Illnau, Switzerland
Tel : +41 523552111
Fax : +41 523552110
E-mail : info@swissenviro.ch
www.swissenviro.ch

Italy
Mr. Michele Tomea
Thai-Italian Chamber of Commerce
Vanit Building II, 16 Floor, Suite 1601 B, 1126/2 New Petchburi Road, Bangkok 10400, Thailand
Tel : +66 (0) 2 255 8695
Fax : +66 (0) 2 253 9896
E-mail : secretarygeneral@thaitch.org
www.thaitch.org

Switzerland
Mr. Nitesh Upadhyay
UBM India Pvt Ltd.
Konnectus – Tower 1, Unit 901/A, 9th Floor, Bhaiavhuti Marg, Opp. New Delhi Railway Station, Near Minto Bridge, New Delhi – 110 002,
Tel (D) : +91 11 6651 7631
Mob : +91 98 9964 2004
Email : nitesh.upadhyay@ubm.com
www.ubmindia.in

Germany
Ms. Manuela Heinrich
ECM Expo & Conference Management GmbH
Katharinenstrasse 8 I 10711 Berlin I Germany
Tel : +49 30 61 78 43 - 41
Fax : +49 30 61 78 49
E-mail : nh@ecm-berlin.de
www.ecm-berlin.de

Malaysia
Ms. Vicky Tan
Informa Markets
Suite 5-01, Level 5, Sunway VISIO Tower, Lingkaran SV, Sunway Velocity, 55100 Kuala Lumpur, Malaysia.
Tel : +603 9771 2617
E-Mail : vicky.tan@ubm.com
www.informamarkets.com

India
Mr. Hogun Cha
UBM India Corporation
8F Woodo Bldg, 214, Mangu-ro,Jungrang-gu, Seoul, 02121, R.O.Korea
Tel : +82 2 6715-5400 (direct 5410)
Fax : +82 2 432 5885
E-mail : Hogun.cha@ubm.com
www.ubmkorea.com

Korea
Mr. Yusumasa Miyazaki
UBM Japan Co., Ltd
Kanda 91 Bldg., 2nd Floor 1-8-3 Kaji-cho, Chiyoda-Ku Tokyo 101-0044 Japan
Tel : +81 3 5236 1034
Fax : +81 3 5236 1018
E-mail : yasumasa.miyazaki@ubm.com
www.ubmjapan.com

Japan
Mr. Yasumasa Miyazaki
UBM Japan Co., Ltd
Kanda 91 Bldg., 2nd Floor 1-8-3 Kaji-cho, Chiyoda-Ku Tokyo 101-0044 Japan
Tel : +81 3 5236 1034
Fax : +81 3 5236 1018
E-mail : yasumasa.miyazaki@ubm.com
www.ubmjapan.com

Korea
Mr. Hogun Cha
UBM Korea Corporation
8F Woodo Bldg, 214, Mangu-ro,Jungrang-gu, Seoul, 02121, R.O.Korea
Tel : +82 2 6715-5400 (direct 5410)
Fax : +82 2 432 5885
E-mail : Hogun.cha@ubm.com
www.ubmkorea.com

Japan
Mr. Yusumasa Miyazaki
UBM Japan Co., Ltd
Kanda 91 Bldg., 2nd Floor 1-8-3 Kaji-cho, Chiyoda-Ku Tokyo 101-0044 Japan
Tel : +81 3 5236 1034
Fax : +81 3 5236 1018
E-mail : yasumasa.miyazaki@ubm.com
www.ubmjapan.com

India
Mr. Nitesh Upadhyay
UBM India Pvt Ltd.
Konnectus – Tower 1, Unit 901/A, 9th Floor, Bhaiavhuti Marg, Opp. New Delhi Railway Station, Near Minto Bridge, New Delhi – 110 002,
Tel (D) : +91 11 6651 7631
Mob : +91 98 9964 2004
Email : nitesh.upadhyay@ubm.com
www.ubmindia.in

Malaysia
Ms. Vicky Tan
Informa Markets
Suite 5-01, Level 5, Sunway VISIO Tower, Lingkaran SV, Sunway Velocity, 55100 Kuala Lumpur, Malaysia.
Tel : +603 9771 2617
E-Mail : vicky.tan@ubm.com
www.informamarkets.com

India
Mr. Nitesh Upadhyay
UBM India Pvt Ltd.
Konnectus – Tower 1, Unit 901/A, 9th Floor, Bhaiavhuti Marg, Opp. New Delhi Railway Station, Near Minto Bridge, New Delhi – 110 002,
Tel (D) : +91 11 6651 7631
Mob : +91 98 9964 2004
Email : nitesh.upadhyay@ubm.com
www.ubmindia.in

Malaysia
Ms. Vicky Tan
Informa Markets
Suite 5-01, Level 5, Sunway VISIO Tower, Lingkaran SV, Sunway Velocity, 55100 Kuala Lumpur, Malaysia.
Tel : +603 9771 2617
E-Mail : vicky.tan@ubm.com
www.informamarkets.com

Thailand and other regions
Ms. Supanna Anantarudee
Informa Markets
Ari Hill 18th Floor, 428 Phahonyothin Road. Samsen Nai, Phayathai Bangkok 10400 Thailand
Tel : +66 2 036 0500
Fax : +66 2 036 0588
Email : boilex-th@informa.com
pumpsandvalves-th@informa.com

www.boilex-asia.com
www.pumpsandvalves-asia.com